

<b>Vendor Gross Sales 2023/2022 Jan- Dec</b>													
<b>Market</b>	<b>% AG</b>	<b>_AG</b>	<b>Non AG</b>	<b>2023</b>	<b>2022</b>	<b>Diff</b>	<b>% Diff</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>Boonville</b>					\$529	-\$529		\$19,886	\$29,242	\$26,462		\$20,762	\$27,737
<b>Fort Bragg</b>	60%	\$377,002	\$247,692	\$624,694	\$529,387	\$95,307	15.3%	\$440,490	\$463,470	\$583,229	\$523,362	\$442,661	\$369,525
<b>Laytonville</b>	75%	\$87,060	\$28,562	\$115,622	\$89,219	\$26,403	22.8%	\$85,698	\$91,228	\$62,192	\$31,417	\$20,576	\$32,304
<b>Mendocino</b>	50%	\$38,904	\$38,182	\$77,086	\$80,809	-\$3,723	-4.8%	\$66,955	\$53,246	\$123,706	\$114,524	\$103,652	\$104,955
<b>Redwood V</b>	64%	\$19,794	\$11,036	\$30,830	\$26,028	\$4,802	15.6%	\$21,636	\$30,269	\$22,884	\$14,405	\$13,204	\$19,396
<b>Ukiah</b>	55%	\$310,170	\$254,307	\$564,477	\$570,287	-\$5,810	-1.0%	\$492,522	\$402,758	\$324,368	\$348,213	\$338,916	\$328,075
<b>Willits</b>	51%	\$106,545	\$101,076	\$207,621	\$184,551	\$23,070	11.1%	\$121,330	\$248,558	\$225,190	\$186,755	\$142,353	\$189,097
<b>Total</b>	59.4%	\$939,475	\$680,855	\$1,620,330	\$1,480,810	\$139,520	8.6%	\$1,248,517	\$1,318,771	\$1,368,031	\$1,218,676	\$1,082,124	\$1,071,089
File: Documents; FINANCIAL; 2023 Gross Sales.xlsx													

<b>2015</b>
\$19,425
\$357,540
\$46,996
\$146,175
\$21,991
\$380,546
\$175,632
\$1,148,305